 

**EXPRESSION OF INTEREST (EoI) FOR OPERATION AND MAINTENANCE SERVICES FOR OFFSHORE PLATFORMS AND ONSHORE PROCESSING TERMINAL AT RAVVA BLOCK, INDIA**

**Cairn Oil and Gas**, a vertical of **Vedanta Limited** is the Operator on behalf of itself and Joint Venture (JV) partners Oil & Natural Gas Corporation (ONGC) Ltd., Videocon Industries Limited (VIL), Ravva Oil Singapore Pte Ltd (ROS) of the Ravva block PKGM-1 (the “Block”) located in Krishna Godavari Basin , in the state of Andhra Pradesh, India.

It operates eight offshore platforms, one SPM, network of sub-sea pipelines and one onshore processing terminal having a capacity to process around 50,000 bopd of crude oil, 2.2 mmscmd of natural gas, 110,000 bwpd of injection water and 1.0 million barrels of crude oil storage in East Godavari District, Andhra Pradesh, India.

The Operator on behalf of itself & Joint Venture (JV) partner(s) invites interested contractors with proven capabilities and demonstrated performance in similar requirement to express their interest for pre-qualification to participate in the International Competitive Bidding Process for the **‘‘OPERATION AND MAINTENANCE SERVICES OF (i) OFFSHORE WELL-HEAD PLATFORMS & SUB-SEA PIPELINES AND (II) ONSHORE PROCESSING PLANT AT SURSANIYANAM, EAST GODAVARI DISTRICT, ANDHRA PRADESH, INDIA”**

Scope of Work broadly includes end to end operation and maintenance; inclusive of supply of spares and consumables and all resources required to ensure continuous production of oil and gas and its sales; for the following facilities:

(i)**Offshore Well-head Platforms** comprising of platform structure, wellheads & associated hydraulic control panels, pressure vessels, piping & instrumentation, pig launchers / receivers, risers, cranes, diesel generators, PLC & telemetry system, solar panel, etc. and

(ii) **Onshore Processing Terminal** comprising of crude stabilization units, gas engine driven gas compressors, gas treatment plants, produced water treatment units, gas turbine generators, engine driven & motor driven pumps, pressure vessels, piping & instrumentation, crude storage tanks, flare units, utility units, ETP, RO plant, electrical sub-station, PLC based control system, ESD system etc. at Sursaniyanam, East Godavari District, Andhra Pradesh.

**Interested companies / consortiums meeting following criteria should respond to this EoI:**

1. Contractor shall have a minimum of 05 years (in preceding 10 years) experience in operation and maintenance of offshore platforms / onshore oil & gas processing terminal / hydrocarbon processing plant of capacity not less than 20,000 bopd of crude oil; 1.0 mmscmd of natural gas; 60,000 bwpd of water injection
2. Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated average annual contract value.
3. Positive net worth in each of the immediately preceding two financial years.
4. Liquidity ratio shall not be less than 1 in each of the preceding Two (02) financial years.

Participants to clearly mention if interested to participate in tender for

1. Offshore Wellhead Platforms;
2. Onshore Processing Terminal; or
3. Both (i) & (ii)

**Participants are requested to submit the following pre-qualification documents as a minimum:**

1. Letter of interest clearly indicating the project reference and detailed company organizational structure / information.
2. Details of similar Comprehensive operation and maintenance of offshore platforms / onshore oil & gas processing terminal / hydro-carbon processing plant executed in the last 10 years and those of currently under execution along with details of total executed project cost. Details of completion of similar type of projects in the last 10yearsunder heading:

a) Brief scope of work b) Value of work in INR/USD c) Contractual Duration d) Actual completion of Project, e) Clients name f) Contact details of the Client (Operator may approach the client directly for the feedback) g) HSE statistics, LTI graph etc.

1. Completion certificate along with copy of work order/ project details (stating scope of work, project value, commencement date, completion date, and location of work) must also be provided.
2. Detailed Project planning and Execution methodology.
3. Details of Key Members who shall be involved in the Project execution including their experience levels.
4. Details of Equipment owned by the company & supply chain capability to source spares and consumables relevant to execution of advertised contract.
5. Quality assurance & quality control practices currently in place for the execution of similar work.
6. Details of Particular experience of providing Services in remote areas where rapid mobility and flexibility to accommodate Company’s program is paramount. Evidence supporting successful major operations in remote areas must be submitted.
7. List of policies, procedures, emergency management system and quality assurance practices currently in place for the execution of similar work.
8. HSE Management Systems, Policies and supporting documentation demonstrating compliance to HSSEQ questionnaire.
9. Statutory Compliance Management System with supporting documentation demonstrating compliance to all applicable rules and regulations in operating Boilers, IBR, DGMS, CEA regulations, Grid code and as applicable to HV/LV Electrical Systems, Fire and gas system, Resource management as per Oil Mines Regulations
10. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of interest.

Also Note –

1. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate’s financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EoI response.
2. Where the bidding entity is unable to meet the Financial Evaluation Criteria, Parent/Holding Company Audited Financials can be considered, subject to:
3. Submission of Financial guarantee in the form of 10% Bank guarantee of contract value.
4. Commitment Letter from Parent/Company to provide financial support to the bidding entity.
5. In case of consortium, Memorandum of Understanding (MOU) executed by the consortium members needs to be submitted. The MOU shall indicate the scope of work to be performed by the respective consortium members expressed in percentage terms. The financials of the leader of the consortium (in whose name the bid is submitted) will be evaluated. However, consortium partner's financials can also be considered subject to submission of corporate guarantee by consortium partner. This should be clearly mentioned in the EOI response.
6. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor’s report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
7. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor’s report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the “[Evince Interest](file://cildelvwinvnx01/Document/2017-2018/01.%20SERVICES/01.%20RAJASTHAN/RJ-%20Sheetal/In%20Progress/6000004288%20Lighting%20and%20earting%20manpower%20for%20MPT%20and%20RGT/TC%20Papers/Procurement%20Execution%20Strategy/Evince%20Interest)” link for the corresponding EoI listing on the Cairn Website i.e. [http://www.cairnindia.com](http://www.cairnindia.com/) and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn’s e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EoI.

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